

Comparisons of Job Characteristics

Focus Occupation: Chief Executives (11-1011)

Associated Occupation: Education Administrators, Postsecondary (11-9033)

[Compare Knowledge](#)

[Compare Skills](#)

[Compare Abilities](#)

[Compare Detailed Work Activities](#)

[Compare Tools and Technologies](#)

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

Knowledge

Similarity of Focus Occupation to Associated Occupation: 65

Focus Occupation: Chief Executives (11-1011)

Associated Occupation: Education Administrators, Postsecondary (11-9033)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Customer and Personal Service	11.3	18.4	15.4	<	Expanded education and/or training may be required
English Language	11.2	18.3	15.0	<	Expanded education and/or training may be required
Education and Training	9.2	17.0	10.7	<<	Extensive education and/or training may be required
Administration and Management	8.4	16.0	21.1	>>	Current knowledge level is likely more than sufficient
Psychology	6.4	14.6	8.8	<<	Extensive education and/or training may be required
Personnel and Human Resources	5.6	14.1	12.5	<	Expanded education and/or training may be required
Therapy and Counseling	3.8	13.6	4.7	<<	Extensive education and/or training may be required
Sociology and Anthropology	4.1	12.1	2.8	<<	Extensive education and/or training may be required
Communications and Media	5.3	10.2	6.1	<<	Extensive education and/or training may be required
Philosophy and Theology	3.2	8.4	5.2	<<	Extensive education and/or training may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Skills

Similarity of Focus Occupation to Associated Occupation: 87

Focus Occupation: Chief Executives (11-1011)

Associated Occupation: Education Administrators, Postsecondary (11-9033)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Monitoring	9.9	13.9	17.7	>>	Skill level is likely more than sufficient
Judgment and Decision Making	9.4	13.6	19.7	>>	Skill level is likely more than sufficient
Time Management	8.9	13.5	17.0	>>	Skill level is likely more than sufficient
Coordination	9.1	13.2	17.3	>>	Skill level is likely more than sufficient
Instructing	7.8	13.2	11.0	<	A higher skill level may be required
Social Perceptiveness	9.1	12.9	15.0	>	Skill level is likely sufficient
Management of Personnel Resources	6.9	12.8	18.0	>>	Skill level is likely more than sufficient
Service Orientation	7.9	12.2	10.1	<	A higher skill level may be required
Negotiation	6.8	11.8	14.8	>	Skill level is likely sufficient
Persuasion	7.4	11.4	16.5	>>	Skill level is likely more than sufficient
Systems Analysis	6.5	10.7	16.8	>>	Skill level is likely more than sufficient
Systems Evaluation	6.4	10.7	16.8	>>	Skill level is likely more than sufficient
Management of Financial Resources	3.3	9.2	17.7	>>	Skill level is likely more than sufficient
Management of Material Resources	3.7	8.9	13.4	>>	Skill level is likely more than sufficient

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Abilities

Similarity of Focus Occupation to Associated Occupation: 97

Focus Occupation: Chief Executives (11-1011)

Associated Occupation: Education Administrators, Postsecondary (11-9033)

Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Oral Comprehension	12.5	16.0	17.3	0	Current ability level may be sufficient
Oral Expression	12.4	16.0	17.7	>	Current ability level is likely sufficient
Written Expression	9.8	15.7	15.7	0	Current ability level may be sufficient
Written Comprehension	11.0	15.4	16.6	0	Current ability level may be sufficient
Speech Clarity	10.2	14.3	17.3	>	Current ability level is likely sufficient
Inductive Reasoning	10.2	14.2	16.5	>	Current ability level is likely sufficient
Problem Sensitivity	11.1	14.0	17.0	>	Current ability level is likely sufficient
Fluency of Ideas	7.6	13.0	15.4	>	Current ability level is likely sufficient
Originality	7.6	11.6	14.8	>>	Current ability level is likely more than sufficient
Memorization	5.6	8.5	7.9	0	Current ability level may be sufficient

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Activities that Both Occupations Have in Common

Similarity of Focus
Occupation to Associated
Occupation: 83

Focus Occupation: Chief Executives (11-1011)
Associated Occupation: Education Administrators, Postsecondary (11-9033)

Work Activities	Exclusivity of Activity
Analyze financial data	57
Analyze operational or management reports or records	62
Analyze organizational operating practices or procedures	70
Assign work to staff or employees	30
Conduct or attend staff meetings	47
Develop budgets	56
Direct and coordinate activities of workers or staff	3
Establish policy or laws	99
Explain rules, policies or regulations	48
Make presentations	13
Manage contracts	73
Oversee execution of organizational or program policies	49
Recommend solutions of administrative problems	84
Resolve personnel problems or grievances	68
Use conflict resolution techniques	56
Use interviewing procedures	23
Use public speaking techniques	13

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Tools and Technologies that Both Occupations Have in Common

Similarity of Focus
Occupation to Associated
Occupation: 93

Focus Occupation: Chief Executives (11-1011)
Associated Occupation: Education Administrators, Postsecondary (11-9033)

Tools and Technologies	Exclusivity
Business function specific software	1
Computers	1
Content authoring and editing software	1
Data management and query software	1
Finance accounting and enterprise resource planning ERP software	2
Industry specific software	1
Information exchange software	1
Media storage devices	21
Network applications software	1

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.